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Basic Diagnostic - Financial Analysis

| | | | 2008 | 2007 | 2006 |
|---|--|--|--------------|--------------|--------------|
| Input Values | | | | | |
| Gross Sales \$ (full year or annualized) | | | \$ 7,329,254 | \$ 7,359,396 | \$ 5,923,000 |
| COGS (full year or annualized) | | | \$ 4,867,221 | \$ 4,922,468 | \$ 4,875,251 |
| Gross margin \$\$ (full year or annualized) | | | \$ 821,129 | \$ 1,436,927 | \$ 1,048,461 |
| Operating income (full year or annualized) | | | \$ 137,258 | \$ 401,958 | \$ 95,903 |
| Current or year end AR \$ | | | \$ 865,879 | \$ 878,394 | \$ 419,963 |
| Current or year end AP \$ | | | \$ 486,525 | \$ 664,346 | \$ 548,964 |
| Current or year end Inventory \$ | | | \$ 212,845 | \$ 242,635 | \$ 186,215 |
| # of EE's | | | 11 | 12 | 10 |
| Sales \$ to biggest customer | | | \$ 285,000 | \$ 835,000 | \$ 475,000 |
| Sales \$ Top 10 Customers | | | \$ 2,120,000 | \$ 4,875,300 | \$ 3,895,200 |

